



Mully's Brewery

Cindy Mullikin
Owner and Co-Founder

Provide an overview of my functions and public health responsibilities as an alcoholic beverage licensee.

Overview

- Background Information
- Policy and Law Compliance
- Health and Safety Compliance
- Mully's personal policies

Background

- Class 5 Brewery located in Calvert County
- Started by my husband, Jason, and me 5 years ago and continue to be a family owned and operated small business
- 7 employees
- On site Tap Room hours of operation
 - Wednesday- Friday: 3 to 8 pm
 - Saturday and Sunday: 12 to 6 pm

Background

Alcohol Licenses Held

- Federal Alcohol & Tobacco Tax and Trade Bureau (TTB) Brewery License
- Maryland Class 5 (Since February 2013), held by Cindy & Jason Mullikin
- Calvert County Class D Beer-Only Liquor License

Background

Distribution

- We currently have 6 Distributor partners in the state of Maryland
 - Only 3 are actively promoting and selling our beer
 - 1 is passively promoting and selling our beer
 - 2 do not sell our beer at all
- We hold a Class 7 Limited Wholesale License for self distribution
 - Montgomery County
 - Washington DC

Policy & Law Compliance

- Active carding by management and certified beer-tenders to ensure there is no underage alcohol consumption
- Comptroller Inspection in 2017 – No violations were found
- No law or enforcement action has been taken against us.

Policy & Law Compliance

Our Products

- All beer is manufactured and packaged on site
- Alcohol by Volume (ABV):
 - Core beers average 5%
 - Specialty average 7% with highest being 9-10%
- Our beer selection clearly lists the ABV to customers

Policy & Law Compliance

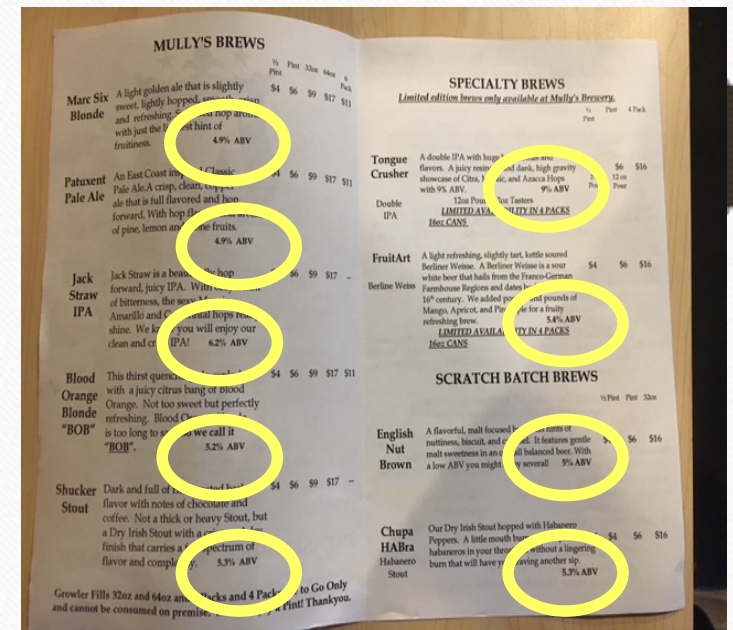
Our Products



Menu Board In Mully's Tap Room



Mully's Packaged Beer



Printed Menu In Mully's Tap Room

Health & Safety Compliance

- We have been inspected and approved by the following agencies:
 - Food and Drug Administration (FDA)
 - Maryland Department of Agriculture
 - Maryland Occupational Safety & Health (MOSH)
 - County Health Department
 - County Fire Marshall
 - County Liquor Board

Mully's Personal Policies

Serving Responsibly

- All servers are TAM Certified or scheduled for certification
- In House Alcohol Safety training:
 - How to monitor consumption and behavior
 - Techniques to cut off customers who have reached their limit
- We serve any beer 7.5 ABV% or higher in a smaller glass (10 oz).

Mully's Personal Policies

Actively Ensuring Safety

- Constant beer monitoring that includes reviewing customer tabs & ongoing communication with beer-tenders.
- Either myself, my husband Jason or mother-in-law (licensed holders) are present during hours of operation.
- Private Event Contracts that clearly list alcohol guidelines.
- Prevention of customers who are starting to show signs of over-consumption from leaving until they can responsibly drive or finding ride share transportation.